



VOLVO CAR MALAYSIA
Fleet & CORPORATE PROGRAM 2021

Name of Entity: Malaysian Bar

V O L V O

Introduction

CORPORATE PROGRAM

- Objectives

AVAILABLE MODELS AND CORPORATE DISCOUNTS

- All models, apart from XC40 Recharge T5, XC40 T5 R-Design and XC60 T5
- XC40 Recharge T5, XC40 T5 R-Design and XC60 T5
- Other benefits

CUSTOMER'S ELIGIBILITY

- Public Listed Companies (listed in bursa Malaysia), Government Linked Companies (GLCs), State Linked Companies (SLCs), Multi-National Companies, Leasing Companies, Affinity Program
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Corporate Program

OBJECTIVES:

- The Volvo Corporate Program has been designed to provide employees of PLC/GLC/SLC/MNCs/Leasing/Affinity with advantage and benefits of owning a car that meets the highest safety standards and a sheer joy to drive; and
- Offer Corporate organizations with an alternative and trusted mobility partner.



Available Models & Corporate Discount

All Volvo cars sold in Malaysia through Volvo 14 Dealers:

UNITS PURCHASED	CORPORATE DISCOUNT
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From first unit

6%

Note: the above exclude XC40 Recharge T5, XC40 T5 R-Design and XC60 T5 models

For Volvo XC40 Recharge T5, XC40 T5 R-Design, XC60 T5 model

UNITS PURCHASED	CORPORATE DISCOUNT
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From first unit

4%

Exclusive Corporate Discount by models (price in RM inclusive of SST):

MODEL	RECOMMENDED RETAIL PRICE (RRP)	DISCOUNT TIER	DISCOUNT TIER	RRP AFTER CORPORATE DISCOUNT
	RM	6%	4%	RM
XC90 T5 Momentum	373,888	22,433		351,455
S90 T5 Momentum	338,888	20,333		318,555
XC60 T5 Momentum	298,888	N/A	11,955	286,933
XC60 T8+	343,888	20,633		323,255
S60 T8 R-Design	295,888	17,753		278,135
XC40 T5 R-design	245,888	N/A	9,835	236,053
XC40 Recharge T5	255,888	N/A	10,235	245,653

** RRP price above is based on personal registration (excludes insurance and ownership endorsement fee).

Other Benefits

Pricing Relativity	From time to time retail campaign discounts might exceed the corporate discount offered. Under such situation, the best offer will apply.
Warranty	5 years unlimited mileage warranty inclusive.
Warranty (Hybrid Battery)	8 years/160,000km whichever comes first warranty inclusive.
Credit Facilities	Credit facilities provided for company registered car only. Customer need to submit related documents and guarantee letter upon application of corporate discount. Subject to approval.
Service Priority	We will have dedicated service advisor in each dealership to handle corporate customer services related matters.
Parts & Accessories	Corporate customer (company or personal registered) will be entitled to a flat rate of 10% discount on selected parts and lifestyle merchandise purchase from any authorised dealership.
Trade in program	We provide guaranteed trade-in value for your vehicle if you buy another Volvo.
Pick up delivery	Pick up delivery service is available in case you are not available to send your car for service/ repair. Customer need to pre- arrange (at least 5 days in advance) this service with respective dealer. Pick up delivery service is available in selected Dealers only. Subject to charges depends on the distance.
Special Invitation	We will have special invitation to customer for new car preview/ launch event. This is a separate session which is only offered to corporate customer only. This apply to local and international car preview/ launch event.

Corporate Program Customer's Eligibility

Public Listed Companies (listed in Bursa Malaysia), GLC, SLC, MNC, Leasing

Description	Company, Employee
Required Documents	Employee ID, Letter from HR or any form of documents which shows prove of employment
Order Process	Proceed to order at any authorised dealer and provide the required documents to check for eligibility
Warranty Terms	5 years unlimited mileage warranty inclusive
Warranty Terms (Hybrid Battery)	8 years/160,000km whichever comes first warranty inclusive
Servicing Terms	Service interval is 20,000km or 1 year whichever comes first
Vehicle Registration	Vehicles can be registered under company registration or personal registration.
Subsidiaries	Yes
Spouse Eligibility	Yes
Validity Terms	Two years from the date of duly signed Corporate Program Application (Form A)